

SUCCESSFUL PEOPLE



want others to succeed



keep a journal

secretly hope others fail



take all the credit for their victories

UNSUCCESSFUL PEOPLE



have gratitude



compliment



accept responsibility for their failures



blame others for their failures



don't know what they want to be



fly by the seat of their pants



continuously learn



forgive others



operate from a transformational perspective



say they keep a journal but don't

operate from a transactional perspective



embrace change



exude joy

set goals & develop life plans



watch tv every day



fear change

exude anger



criticize

share info and data



keep a "to-be" list



read every day



talk about ideas



give other people credit for their victories



hold a grudge



hoard info and data






never set goals



talk about people





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