



Shorten Cycle Times	Eliminate Mistakes	Improve Business Model & P/L
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A Ways to improve your sales cycle

1			
2			
3			
4			
5			

B Ways to improve your make/production & inventory cycle

1			
2			
3			
4			
5			

C Ways to improve your delivery cycle

1			
2			
3			
4			
5			

D Ways to improve your billing & payment cycle

1			
2			
3			
4			
5			